



# GM STATE OF THE UNION

MEMBER EXCHANGE OCTOBER 10, 2022

# FINANCE

- Year to Date Income of \$16.8M Favorable to Budget by \$1.3M
  - Golf Driving a Majority of the Favorability
- Year to Date Operating Expenses of \$12.7M Favorable to Budget by \$0.5M
  - Timing of Seed and Chemical Purchases and Wages Driving the Favorability
- Year to Date Net Operating Excess of \$3.7M is \$1.8M Favorable to Budget
- Information Technology Processed 104 Service Requests in August and 1,044 Year to Date
- Human Resources Filled 18 Job Requisitions in August and 180 Year to Date and are Filling Open Requisitions in 6.1 days on Average

# BUILDING & INFRASTRUCTURE

- 519 Work Orders Completed in August with 2,922 Completed Year to Date
- Lakes East/West Maintenance Facility
  - Budget: \$2.8M of the \$4.0M Budget Spent. Expect Spend to be Less than Budget
  - Schedule: Delays Driven by Weather and Rework Associated with a Revised Drainage Design Have Pushed Occupancy to November.
  - Recent Milestones Completed: Lot and Entryway Paving
  - Next Steps: Obtain Final County Approvals for Occupancy
- Mountain View Center Phases 1 and 2
  - Budget: \$81k of the \$27.3M Budget Spent.
  - Schedule: 90 Day Board Moratorium Delayed Progress. Project Back on Track.
  - Recent Milestones Completed: Request for Proposal Distributed to Four Potential Construction Companies. Three of the Four Companies Responded.
  - Next Steps: Interview Contractors who Answered our Request for Proposal; Meet with Players Club to get Performing Arts Center List of Requirements.

# BUILDING & INFRASTRUCTURE – PROJECTS CONT'D

- Sun Bowl Softball Field Improvements
  - Budget: \$7k of the \$1.0M Budget Spent
  - Schedule: Delays Driven by a Scope Change to Incorporate a Security Plan for all Components of the Project
  - Recent Milestones Completed: Security Vendors on Site to Conduct a Site Survey.
  - Next Steps: Delivery of Security Site Survey Results. Civil Engineering Study with a Detailed Design to Follow.
  
- Viewpoint Lake Repair
  - Budget: \$626k of the \$8.0M Budget Spent
  - Schedule: Higher than Average Rain has Slowed Drainage. However, Overall Drainage Plan Is Still On Schedule.
  - Recent Milestones Completed: External Pumping Station Operational.
  - Next Steps: Continue to Drain Lake through Golf Course Usage. Begin Sediment and Wall Excavation

# GOLF

- Year to Date Income of \$5.5M Favorable to Budget by \$1.0M
  - Primarily Driven by Outside Play
- Year to Date Operating Expenses of \$4.1M Favorable to Budget by \$377k
  - Timing of Seed and Chemical Purchases, Wages and Repair and Maintenance Expense  
Timing Driving the Favorability
- Year to Date Net Operating Excess of \$1.3M is \$1.4M Favorable to Budget
- August Total Rounds was 17,875 and Year to Date Rounds Total 248,809, which is the Highest 7-Month Total in 16 Years
- Overseed Process Has Begun

# BOWLING

- Year to Date Income of \$558k Favorable to Budget by \$69k
  - Primarily Driven by an Increase in Open Bowling
- Year to Date Operating Expenses of \$471k Favorable to Budget by \$11k
  - Driven by Timing of Operating Supply Part Purchases
- Year to Date Net Operating Excess of \$60k is \$73k Favorable to Budget
- August Lineage was 17,493 with Year to Date at 188,466 Lines Bowled, which is the highest August YTD since 2008

# OPERATIONS

- Delivery of the Upgraded Fitness Equipment is Expected mid-November with Deployment at the Bell Center Expected in December
- Security Upgrades Deployed at Grand Building 1
  - Token Access on Weekends
- Security Access Added to Duffeeland Dog Park
  - New Programmable Locks
  - Requires Token Access

# EVENTS & ENTERTAINMENT

- 2023 Sundial Season Ticket Packets Available October 17th through November 13th
- Sales for Individual Shows Start on November 14th
- One 6PM Show per Event (Matinee Show Eliminated)
  - Matinee Originally Established to Accommodate COVID Distancing Restrictions
- Annual Holiday Celebration will be at Sundial December 9th
  - Duck Races will be Run
  - Golf Cart Parade will Replace the Boat Parade
- Sun Bowl Shows Started September 25th and will run through November 6th