

# RCSC 2025 BUDGET TOWN HALL

October 21 and 23, 2024

#### AGENDA:

- Who are we?
- Financial Status
- Proposed 2025 Operating Budget
- Five Year Plan / Capital Project Forecast
- Preservation & Improvement Fee Forecast
- Assistance for Assessments
- Questions

## WHO ARE WE?



#### Who is the RCSC?

- General Nature of the Business: To establish and conduct a general social, cultural, recreational and amusement enterprise for the benefit of its Members. (*Articles of Incorporation*)
- RCSC was created for the sole purpose of supporting recreational facilities and activities within the Sun City, Arizona community. (*Bylaws*)
- To maintain a financially sustainable corporation which provides our Members with a wide range of high quality amenities, recreational opportunities and social activities to enhance each participating Members sense of well-being and purpose. (*Mission, Vision, Values*)

#### What does that entail?

• Balancing unlimited wants against limited resources.

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### FINANCIAL STATUS



- Prior to 2024, the RCSC Budget process was mostly *Non-transparent*.
  - Member input was limited to review by Finance, Budget & Audit Committee.
- New Policy: INCREASED TRANSPARENCY
  - Board Policy 16 (Budget & Financial Reporting) was updated in September.
  - Revised BP 16 encourages Member involvement and recommendations from Member Committees:
    - Clubs Office recommends Clubs Projects
    - Long Range Planning recommends PIF Projects
    - Finance, Budget & Audit recommends Capital Projects, Operating Budget.

### FINANCIAL STATUS

- Over the recent past, while inflation relentlessly marched on, the RCSC choose to deal with rising costs by:
  - Not raising annual assessments from 2017 to 2023.
  - Holding employee salaries below market levels.
    - Resulted in 40% annual staff turnover.
  - Deferring capital replacement / preventive maintenance expenses.
    - Resulted in a decline in the appearance of RCSC buildings and grounds, and the playability of golf courses, tennis courts, swimming pools.
- RCSC is now dealing with these issues.

#### FINANCIAL STATUS

#### Addressing Deferred Maintenance – 2024 Capital Projects (partial list):

2024 Capital Project Description	Location	Category	Budget
Woodworking - Replace all lighting with LED	Bell	Clubs	¢95.000
	Bell	Clubs	\$85,000 ¢75,000
Metal - Provide LED lights for interior of club	Marinette	Clubs	\$75,000 ¢75,000
Pickleball - Change outdoor court lighting		Clubs	\$75,000
Pickleball - Add shade covers, tables, chairs	Marinette Oakmont		\$100,000
Replace pool kool deck		Pool Decking	\$79,890
Replace pool kool deck	Fairway	Pool Decking	\$194,670
New Security	Fairway	Security	\$200,000
Resurface Mini Golf Carpet	MTN View	B & I	\$0
Replace Canopies @ pool area	Lakeview	Gazebos/Shade	\$25,075
Replace Pool Kool Deck	Lakeview	Pool Decking	\$25,000
Repair pool deck	Sundial	Pool Decking	\$75,000
Replace Bocce Ball carpet	Sundial	Game Areas	\$50,000
LED Light Upgrade Fitness Room	Sundial	Lighting	\$58,000
Retrofit all parking lot lights	Bell	Lighting	\$100,000
Resurface Mini Golf	Bell	Game Areas	\$80,000
Remodel Tennis locker room/restrooms	Bell	B & I	\$250,000
Demo & Install new running track	Marinette	Game Area	\$120,000
Golf Cart Fleet replacement/addition	Lakes	Vehicles	\$100,000
Lighting for Parking Lot	Willow GC	Lighting	\$150,000
Golf Equipment replacement	Golf	Golf Equip	\$840,000
Fitness Equipment Replacements/Upgrades	Oakmont	Fitness Equip	\$311,410
Replacement Trucks / Vehicles / Utility carts	Vehicles	Operations	\$402,270

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NA

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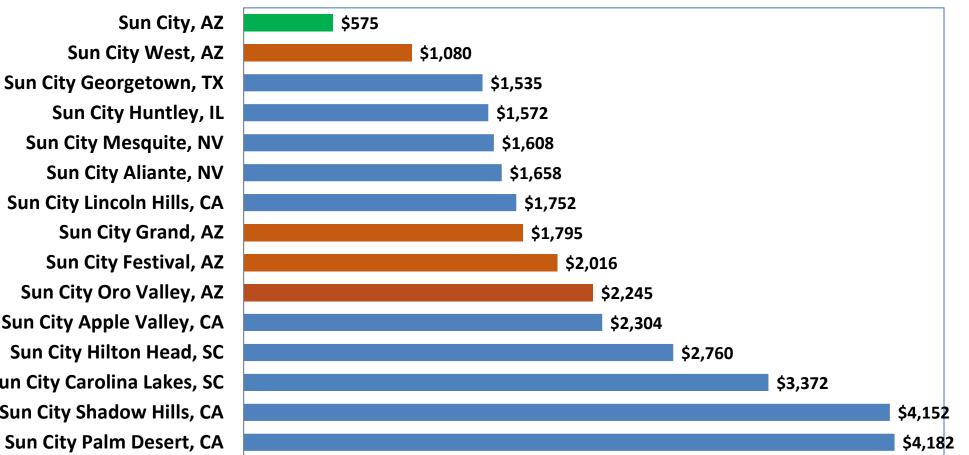
\$000's )	BUDGE	T	VARIAN	CE	NOTES			
	2024	2025	\$\$	%				
Operating Income	27,125	29,255	2,130	8%	Annual Assessment Increase			
Cost of Sales	(676)	(805)	(129)	19%				
Gross Profit	26,449	28,450	2,001	8%	_			
					4% Wage Increase, Medical			
Wages & Benefits	15,640	16,816	1,176	8%	Insurance Incr.			
Repairs & Maintenance	2,913	3,057	144	5%				
Utilities	2,823	3,033	210	7%	Electricity, Gas Increases			
Projects	344	196	(148)	-43%				
General Operating Expenses	3,164	3,360	196	6%	Chemicals, Seed, Fertilizer			
	24,884	26,462	1,578	6%	_			
Net Operating Excess	1,565	1,988	423	27%	_			
Other Income / (Expense)	(903)	(1,431)	(528)	58%	Insurance Premium Increase			
let Excess Before Depreciation	662	557	(105)	-16%	_			

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**2024 COMPARABLE COMMUNITY FEES** 

(annual per-property for 2-person household)



Sun City Mesquite, NV Sun City Lincoln Hills, CA Sun City Oro Valley, AZ Sun City Apple Valley, CA Sun City Hilton Head, SC Sun City Carolina Lakes, SC Sun City Shadow Hills, CA Sun City Palm Desert, CA

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#### **EXPENSE INFLATION**

			<u>Feb-17</u>	<u>Aug-24</u>	Change
CPI increase - 2017	' to 2024				31%
RCSC Assessment RCSC Assessment			\$496 \$496	\$575 \$650	16% 31%
<u>Item</u> Fertilizer Natural Gas	<u>Vendor</u> Fertizona Southwest Gas	<u>Unit of Measure</u> gallon Therm	\$3.25 \$0.95	\$6.30 \$1.83	94% 93%
AZ Minimum Wag	ge	hour	\$8.05	\$14.35	78%
Diesel Fuel Electricity	Senergy APS	gallon KW Hour	\$2.14 \$0.12	\$3.71 \$0.20	73% 67%
Grass Seed Paper Towels	Nutrien	pound case	\$1.38 \$22.96	\$2.23 \$35.19	62% 53%

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#### 2025 RCSC 5 Year Plan



	2025	2026	2027	2028	2029	2030
Forecasted						
RCSC Assessment	\$650	\$676	\$703	\$731	\$760	\$791
Annual Change (\$)	\$75	\$26	\$27	\$28	\$29	\$31
Annual Change (%)	13%	4%	4%	4%	4%	4%
RCSC CIF Fee*	\$1,500	\$1,500	\$2,000	\$2,000	\$2,500	\$2,500
RCSC PIF Fee	\$4,000	\$4,000	\$5,000	\$5,500	\$6,000	\$6,000
*CIE is an abbreviation	, for the Capital Im	arovomont E	und			

\*CIF is an abbreviation for the Capital Improvement Fund

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#### **2025 RCSC PIF FORECAST**

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2025 PIF Projects	Amount
Arizona Dept. of Water Resources (Quail Run)	\$6,050,000
Riverview Maintenance Building	\$1,500,000
Mountain View (design only)	\$1,000,000
Best Friends Dog Club	\$500,000
Repurpose Indoor Bell Spa	\$1,000,000
Lakeview Lanes Counter/Restrooms	\$500,000
Security	\$500,000
Contingency (5%)	\$552 <i>,</i> 000
TOTAL 2025	\$11,602,500

#### **2025 RCSC PIF FORECAST**



			Forecast		
PIF LONG RANGE PLAN	<u>2025</u>	<u>2026</u>	<u>2027</u>	<u>2028</u>	<u>2029</u>
GOLF					
ADWR	\$6,050,000	\$2,500,000			\$3,260,000
Riverview Maintenance Bldg	\$1,500,000	\$2,500,000			
North Maintenance, Bunkers		\$776,250	\$500,000	\$3,000,000	
Quail Maintenance Bldg					\$2,000,000
FACILITIES					
Mountain View	\$1,000,000	\$9,000,000	<b>\$4,000,000</b>		
PAC		\$1,000,000	\$9,000,000	<b>\$4,000,000</b>	
BFDC	\$500,000	<b>\$1,000,000</b>			
Lakeview				\$1,000,000	
Bell Indoor Spa Repurpose	\$1,000,000				
Lakeview Lanes counter / restrooms	\$500,000				
Security (ADT)	\$500,000	\$500,000	\$500,000	\$500,000	
Contingency - 5%	\$552,500	\$863,813	\$700,000	\$425,000	\$263,000
PIF SPENDING	\$11,602,500	\$18,140,063	\$14,700,000	\$8,925,000	\$5,523,000

= Approved by RCSC Board

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- Sun City Foundation has the privilege of supporting RCSC Members who qualify for assistance in meeting their Annual Assessment obligation
- The Sun City Foundation is also actively involved in providing information on the many community resources available to Sun City, AZ residents
- The Sun City Foundation's services are intended to allow for an enhanced quality of life, permitting RCSC Members to continue their use of the facilities and remain active & social
- (623) 561-4600

10626 W Thunderbird Blvd, Sun City, AZ

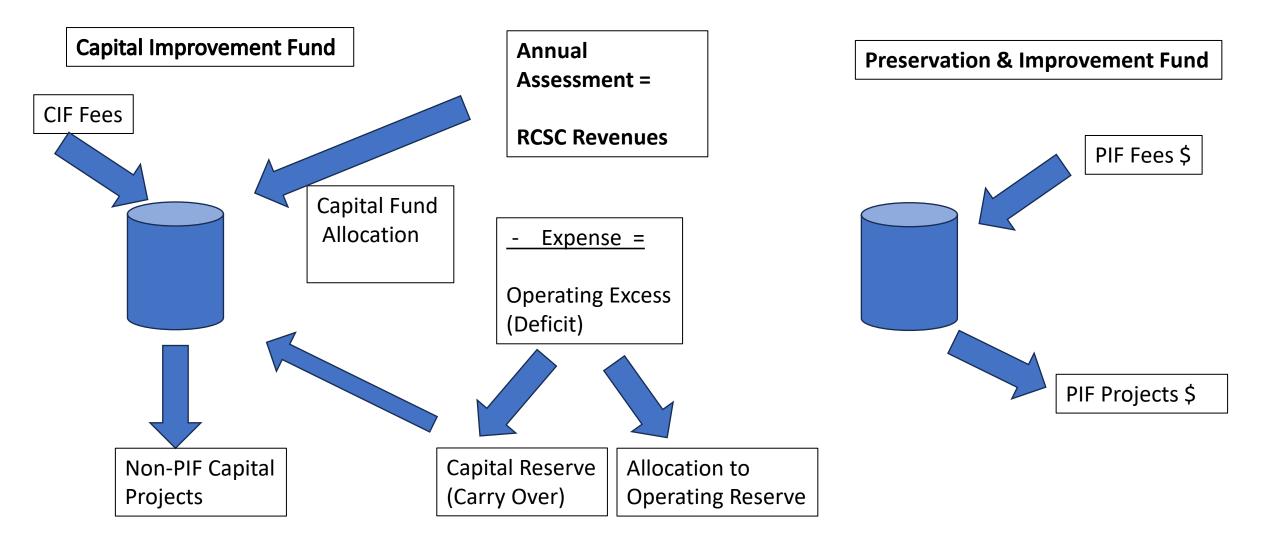
www.suncityfoundation.org

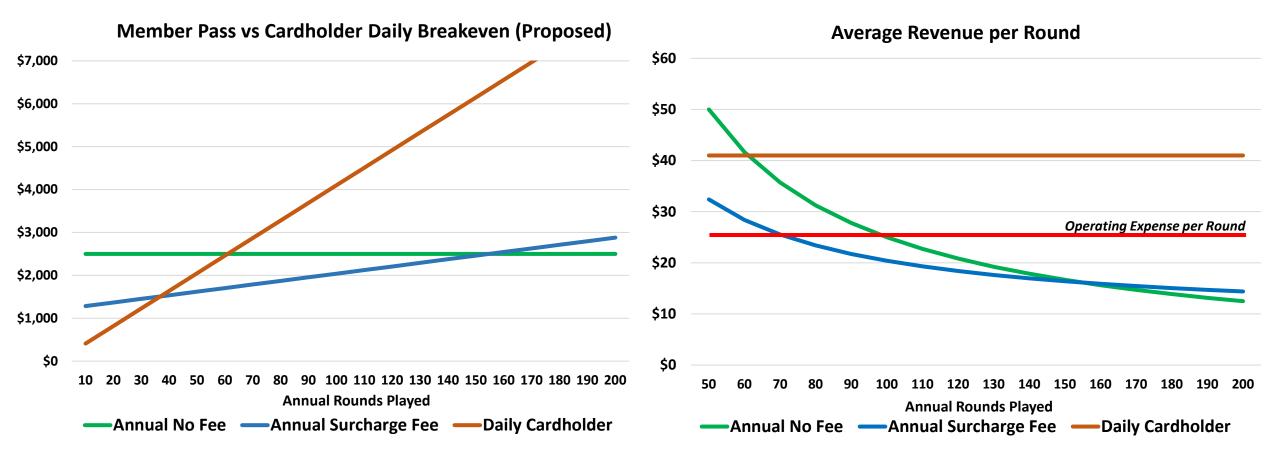
### Summary

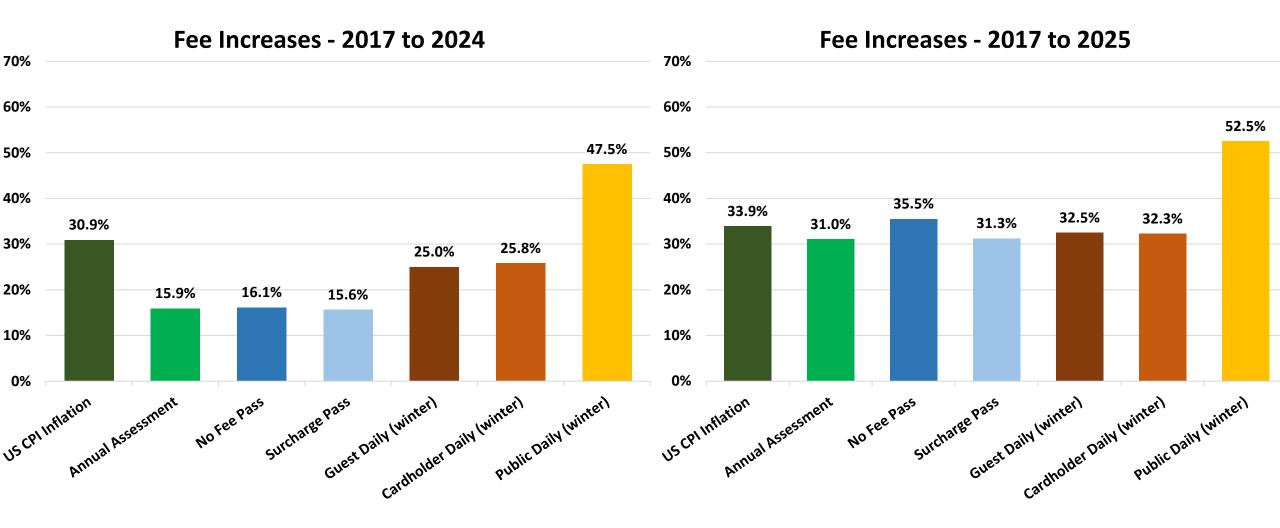
SUN CITY ARIZONA

- Prior Budget process was not as transparent.
  - Budget Process in BP 16 was updated to more directly involve Members and Committees in the Budget process.
- Fee Increases:
  - 2025 Assessment increase catches us up to inflation. Future plans are for the Annual Assessment to track CPI starting in 2026.

# **QUESTIONS?**







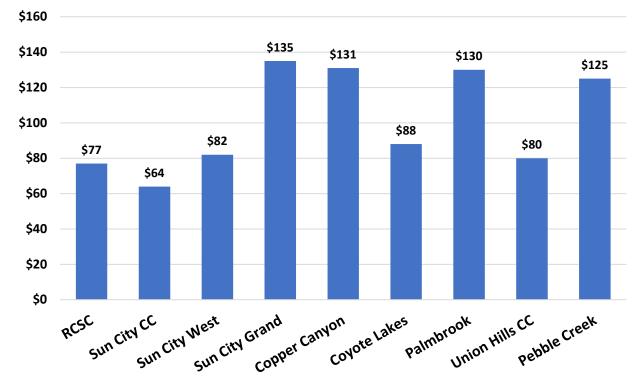
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#### Annual All Inclusive Golf Pass Fees - West Valley



#### Daily Public Golf Fees (winter, w/cart)

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PASSES	<u>2024</u>		<u>Jan-25</u>		<u>Oct-25</u>		
Resident No Fee	\$1,800.0	0	\$2,500.00	כ	\$2,800.00		
Resident Surcharge	\$925.0	0	\$1,200.00	כ	\$1,300.00		
Resident Exec No Fee	\$1,595.0	0	\$1,950.00	כ	\$2,150.00		
Resident Exec Surcharge	\$725.0	0	\$900.00	כ	\$1,000.00	C	
Non-Resident No Cart	\$3,250.0	0	\$3 <i>,</i> 500.00	)	\$3,750.00	C	
		-					
SURCHARGE FEES	<u>Winter</u>	<u>Summer</u>	<u>Winter</u>	<u>Summer</u>	<u>Winter</u>	<u>Summer</u>	
Surcharge Fee - 18 Hole	\$8.00	\$6.00	\$9.00	\$7.00	\$10.00	\$8.00	
Surcharge Fee - 9 Hole	\$6.00	\$4.00	\$7.00	\$5.00	\$8.00	\$6.00	
18 Hole Regulation Winter Fees							
Cardholder Daily	\$39.00		\$41.00		\$42.00		
Guest Daily	\$49.00		\$53.00		\$55.00		
Public Daily	\$59.00		\$61.00		\$63.00		
Golf Cart Rental							
Member	\$6/\$12		\$8/\$15				
Public	\$8/\$15		\$10/\$16				

#### **GOLF PRICING**

	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>	<u>2024</u>	<u>2025</u>	Change since '24-'25 2017
Pass Fees										
Resident Pass - No Fee	\$1,550	\$1,550	\$1,550	\$1,550	\$1,550	\$1,550	\$1,550	\$1,800	<mark>\$2,500</mark>	38.9% 61.2%
<b>Resident Surcharge Pass</b>	\$800	\$800	\$800	\$800	\$800	\$800	\$800	\$925	<mark>\$1,200</mark>	29.7% 50.0%
Non Resident No Cart	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	\$2,000	<b>\$2,75</b> 0	\$3 <b>,</b> 250	\$3,500	7.7% 75.0%
18 Hole Regulation Winter Fees										
Cardholder Daily	\$31.00	\$31.00	\$31.00	<mark>\$33.00</mark>	\$33.00	<mark>\$35.00</mark>	\$35.00	\$39.00	<mark>\$41.00</mark>	5.1% 32.3%
Guest	\$40.00	\$40.00	\$40.00	<mark>\$42.00</mark>	\$42.00	<mark>\$44.00</mark>	\$44.00	\$49.00	<mark>\$53.00</mark>	8.2% 32.5%
Public	\$40.00	\$40.00	\$40.00	<mark>\$42.00</mark>	\$42.00	\$46.00	\$50.00	\$59.00	<mark>\$61.00</mark>	3.4% 52.5%

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Change

#### 2025 RCSC 5 Year Plan



Recreation Centers of Sun City	Budg	et					F	orecast				
	2024	2025	_	<u>2026</u>	_	<u>2027</u>	_	<u>2028</u>	-	<u>2029</u>	-	<u>203</u>
STATEMENT OF OPERATIONS												
	_											
Annual Assessment per Property:	\$575 <mark>_</mark>	<mark>\$650</mark>		\$676		\$703		\$731		\$760		\$79
24,500	\$14,087,500	\$15,781,285		\$16,562,000		\$17,224,480		\$17,913,459		\$18,629,998		\$19,375,1
Operating Income:												
Property Assessments	\$14,621,889	\$15,781,285		\$16,562,000		\$17,224,480		\$17,913,459		\$18,629,998		\$19,375,1
less Capital Impr. Fund Contribution		(473,438)	-4.0%	(662,480)	-5.0%	(861,224)	-5.0%	(895,673)	-5.0%	(931,500)	-5.0%	(968,7
Transfer & Access Fees	660,000	600,000	4.0%	624,000	4.0%	648,960	4.0%	674,918	4.0%	701,915	4.0%	729,9
Privilege & Guest Cards	952,054	852,284	4.0%	886,375	4.0%	921,830	4.0%	958,704	4.0%	997,052	4.0%	1,036,9
Golf Fees	7,967,590	9,386,538	5.0%	9,855,865	4.0%	10,250,099	4.0%	10,660,103	4.0%	11,086,508	4.0%	11,529,9
Bowling Fees	884,510	998,483	4.0%	1,038,422	4.0%	1,079,959	4.0%	1,123,158	4.0%	1,168,084	4.0%	1,214,8
Food/Liquor Sales	989,507	1,152,067	4.0%	1,198,150	4.0%	1,246,076	4.0%	1,295,919	4.0%	1,347,755	4.0%	1,401,6
Events & Rental Income	290,722	308,336	4.0%	320,669	4.0%	333,496	4.0%	346,836	4.0%	360,710	4.0%	375,1
Merchandise Sales	179,095	166,905	4.0%	173,581	4.0%	180,524	4.0%	187,745	4.0%	195,255	4.0%	203,0
Event Ticket Sales	339,000	454,000	4.0%	472,160	4.0%	491,046	4.0%	510,688	4.0%	531,116	4.0%	552,3
Other	41,866	28,150	4.0%	29,276	4.0%	30,447	4.0%	31,665	4.0%	32,932	4.0%	34,2
Total Operating Income	26,926,233	29,254,610		30,498,019		31,545,695		32,807,523		34,119,824		35,484,6
Operating Expenses:												
Wages	12,956,605	13,805,906	5.0%	14,496,201	4.0%	15,076,049	4.0%	15,679,091	4.0%	16,306,255	4.0%	16,958,5
Payroll Taxes & Benefits	2,676,727	3,010,359	5.0%	3,160,877	4.0%	3,287,312	4.0%	3,418,805	4.0%	3,555,557	4.0%	3,697,2
Repairs & Maintenance	2,912,748	3,056,698	5.0%	3,209,533	5.0%	3,370,010	5.0%	3,538,510	5.0%	3,715,436	5.0%	3,901,2
Projects	343,731	196,058	4.0%	203,900	4.0%	212,056	4.0%	220,539	4.0%	229,360	4.0%	238,5
Utilities	2,858,924	3,033,224	4.0%	3,154,553	4.0%	3,280,735	4.0%	3,411,964	4.0%	3,548,443	4.0%	3,690,3
General Operating Expenses	3,163,925	3,359,920	5.0%	3,527,916	4.0%	3,669,033	4.0%	3,815,794	4.0%	3,968,426	4.0%	4,127,1
Cost of Goods Sold	676,094	804,779	4.0%	836,970	4.0%	870,449	4.0%	905,267	4.0%	941,478	4.0%	979,1
Total Operating Expenses	25,588,754	27,266,944		28,589,951		29,765,644		30,989,970		32,264,954		33,592,7
Net Operating Excess/(Deficit)	1,337,479	1,987,666	-	1,908,068	-	1,780,051	-	1,817,553	-	1,854,870	-	1,891,9
Other Income/(Expense):												
Interest Income (Unrestricted)	320,500	260,000	4.0%	270,400	4.0%	281,216	4.0%	292,465	4.0%	304,163	4.0%	316,3
Investment Fees	0	(10,640)	4.0%	(11,066)	4.0%	(11,508)	4.0%	(11,969)	4.0%	(12,447)	4.0%	(12,9
Property Tax	(145,200)	(152,460)	4.0%	(158,558)	4.0%	(164,901)	4.0%	(171,497)	4.0%	(178,357)	4.0%	(185,4
Insurance	(1,078,398)	(1,527,810)	4.0%	(1,588,922)	4.0%	(1,652,479)	4.0%	(1,718,578)	4.0%	(1,787,322)	4.0%	(1,858,8
Other Income/(Expense):	(903,098)	(1,430,910)		(1,488,146)		(1,547,672)		(1,609,579)		(1,673,962)		(1,740,9
Net Excess/(Deficit) Before Depr.	434,381	556,756		419,922		232,379		207,974		180,908		150,9
L/24		RCSC 2	025 Budg	get Town Ha	all	-		-				

#### **2025 RCSC CIF FORECAST**

#### CAPITAL IMPROVEMENT FUND

	Budg	et		Forecast						
	2024	2025	2026		_ 2028		<u>_ 2030</u>			
# of Resales per year	r: 1,600	1,600	1,600	1,600	1,600	1,600	1,600			
CIF Fee	e: \$1,000	<mark>\$1,500</mark>	<mark>\$1,500</mark>	<mark>\$2,000</mark>	<mark>\$2,000</mark>	<mark>\$2,500</mark>	<mark>\$2,500</mark>			
Beginning Balance - Capital Fund	5,660,000	11,439,381	8,474,001	7,301,719	5,795,879	5,438,246	4,258,311			
Transfer from Carryforward (\$8m), Op Reserve (\$2.5m)	10,500,000									
Net Excess / (Deficit)	434,381	556,756	419,922	232,379	207,974	180,908	150,990			
Contribution from Assessment	0	473,438	662,480	861,224	895,673	931,500	968,760			
Contribution from CIF	1,600,000	2,400,000	2,400,000	3,200,000	3,200,000	4,000,000	4,000,000			
Capital Project Spending										
Reserve Study	(5,262,500)	(4,928,674)	(3,322,440)	(4,363,130)	(3,328,436)	(4,811,220)	(2,869,992)			
Clubs Requests (~5% of Reserve Study)	(492,500)	(466,900)	(166,122)	(218,157)	(166,422)	(240,561)	(143,500)			
Golf Equipment	(1,000,000)	(1,000,000)	(1,000,000)	(1,000,000)	(1,000,000)	(1,000,000)	(1,000,000)			
Contingency (~5% of Reserve Study)			(166,122)	(218,157)	(166,422)	(240,561)	(143,500)			
	(6,755,000)	(6,395,574)	(4,654,684)	(5,799,443)	(4,661,280)	(6,292,342)	(4,156,991)			
Capital Reserve Inflow/(Outflow)	5,779,381	(2,965,380)	(1,172,282)	(1,505,840)	(357,633)	(1,179,935)	962,758			
Ending Balance - Capital Fund	11,439,381	8,474,001	7,301,719	5,795,879	5,438,246	4,258,311	5,221,069			

#### **2025 RCSC PIF FORECAST**

	Budget						Forecast						
PIF LONG RANGE PLAN	2024	<u>2025</u>	<u>2026</u>	<u>2027</u>	<u>2028</u>	<u>2029</u>	<u>2030</u>	<u>2031</u>	<u>2032</u>	<u>2033</u>	<u>2034</u>	<u>2035</u>	
# Resales / Transfers per Year	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	1,600	
PIF Fee	\$4,000 <mark></mark>	<b>\$4,000</b>	<mark>\$4,000</mark>	<b>\$5,000</b>	<b>\$5,000</b>	<b>\$5,000</b>	\$5,000	\$5,000	\$6,000	\$6,000	<del>\$6,000</del>	<mark>\$6,000</mark>	
Beginning Balance - PIF	\$33,100,000	\$38,727,500	\$34,493,188	\$23,615,455	\$14,082,841	\$12,900,912	\$17,642,935	\$21,385,258	\$14,169,890	\$9,424,137	\$13,099,075	\$11,510,152	\$33,100,000
PIF Income	\$6,400,000	\$6,400,000	\$6,400,000	\$8,000,000	\$8,000,000	\$8,000,000	\$8,000,000	\$8,000,000	\$9,600,000	\$9,600,000	\$9,600,000	\$9,600,000	\$97,600,000
PIF Interest Income	\$827,500	\$968,188	\$862,330	\$590,386	\$352,071	\$322,523	\$441,073	\$534,631	\$354,247	\$235,603	\$327,477	\$287,754	\$6,103,784
GOLF													
ADWR		· · · · ·		(\$3,260,000)	(\$1,580,000)	(\$1,410,000)	(\$975,000)	\$0	\$0	(\$5,867,300)	(\$10,968,000)	\$0	(\$32,610,300) <b>28.3%</b>
Riverview Maintenance Bldg North Maintenance Bldg, Cart Barn		(\$1,500,000)	(\$2,500,000)	(\$500,000)	(\$3,000,000)								(\$4,000,000) <b>3.5%</b> (\$3,500,000) <b>3.0%</b>
North Bunker Redesign			(\$776,250)	(4000,000)	(40,000,000,								(\$776,250) <b>0.7%</b>
Quail Maintenance Bldg						(\$2,000,000)							(\$2,000,000) 1.7%
Lakes Patio Willow PopGolf							(\$1,500,000) (\$1,000,000)						(\$1,500,000) <b>1.3%</b> (\$1,000,000) <b>0.9%</b>
Willow Popeon							(\$1,000,000)						38.5%
FACILITIES													
Sundial Dehumidifiers Sunbowl Parking	(\$1,000,000) (\$600,000)												(\$1,000,000) <b>0.9%</b> (\$600,000) <b>0.5%</b>
Thunderbird Building	(\$600,000) <b>\$0</b>	\$0											(\$600,000) <b>0.3</b> % <b>\$0 0.0%</b>
Mountain View			(\$9,000,000)	(\$4,000,000)									(\$14,000,000) <b>12.1%</b>
PAC				(\$9,000,000)	(\$4,000,000)								(\$14,000,000) <b>12.1%</b>
BFDC Lakeview		(\$500,000)	(\$1,000,000)				(\$1,000,000)	(\$15,000,000)	(\$14,000,000)				(\$1,500,000) <b>1.3%</b> (\$30,000,000) <b>26.0%</b>
Bell Indoor Spa Repurpose		(\$1,000,000)					(\$1,000,000)	(\$15,000,000)	(\$14,000,000)				(\$1,000,000) <b>0.9</b> %
Lakeview Lanes counter / restrooms		(\$500,000)											(\$500,000) <b>0.4</b> %
Security (ADT)		(\$500,000)	(\$500,000)	(\$500,000)	(\$500,000)								(\$2,000,000) 1.7%
Contingency - 5%		(\$552,500)	(\$863,813)	(\$863,000)	(\$454,000)	(\$170,500)	(\$223,750)	(\$750,000)	(\$700,000)	(\$293,365)	(\$548,400)	\$0	(\$5,419,328) 4.7%
PIF Inflow/(Outflow)	(\$1,600,000)	(\$11,602,500) (		(\$18,123,000)	(\$9,534,000)	(\$3,580,500)		(\$15,750,000)		· · · /	(\$11,516,400)	\$0	(\$115,405,878) 99.1%
-	¢28 727 500	\$34,493,188	\$23,615,455	\$14,082,841	\$12,900,912	\$17,642,935	\$21,385,258	\$14,169,890	\$9,424,137	\$13,099,075	¢11 510 152	\$21,397,906	\$21,397,906
=	\$38,727,500	\$34,495,100	\$23,015,455	\$14,082,841	· · ·	· · ·	· · ·	\$14,109,090	\$9,424,137	\$13,099,075	\$11,510,152	\$21,397,900	
10/21/24					RCSC 2027	5 Budget Tov	vn Hall						29

## 2025 Budget – COST CENTERS

(\$000's)	Facilities	Finance	Non Golf	Subtotal	Golf	Food	TOTAL
Operating Income			18,580	18,580	9,580	1,094	29,254
Cost of Sales			(214)	(214)	(254)	(337)	(805)
Gross Profit	0	0	18,366	18,366	9,326	757	28,449
Wages & Benefits	1,764	2,732	6,512	11,008	5,314	494	16,816
Repairs & Maintenance	108	486	1,415	2,009	935	113	3,057
Projects			196	196			196
Utilities	25	173	1,799	1,997	933	103	3,033
General Op Expenses	188	437	1,097	1,722	1,573	65	3,360
Total Op Expenses	2,085	3,828	11,019	16,932	8,755	775	43,394
Net Operating Excess	(2,085)	(3,828)	7,347	1,434	571	(18)	1,987
Other Income / (Expense)			(1,431)	(1,431)			(1,431)
Net Excess Before Depr	(2,085)	(3,828)	5,916	3	571	(18)	556
Depreciation							0
Net Excess After Depr	(2,085)	(3,828)	5,916	3	571	(18)	556

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	<u>2024</u>	<u>2025 (bud)</u>	<u>Change</u>
REVENUE			
Annual Assessment	\$575	\$650	13.0%
Golf Pass - Non-Resident No Cart	\$3,250	\$3,500	7.7%
Golf Pass - Resident - No Fee	\$1,800	\$2,500	38.9%
Golf Pass - Resident - Surcharge	\$925	\$1,200	29.7%
Greens Fees * - Public	\$59.00	\$61.00	3.4%
Greens Fees * - Guest	\$49.00	\$53.00	8.2%
Greens Fees * - Cardholder	\$39.00	\$41.00	5.1%
Open Bowling Game - Resident	\$2.85	\$2.90	1.8%
Open Bowling Game - Non-Resident	\$3.50	\$3.75	7.1%
Events - Show Ticket	\$24.00	\$25.00	4.2%
* - 18 Hole Regulation Winter Round			

<u>EXPENSES</u>	<u>2024 (bud)</u>	<u>2025 (bud)</u>	<u>Change</u>
Headcount (Full Time)	168	175	4.2%
Minimum Wage Total Wages (000's) Benefits (000's)	\$14.35 \$12,957 \$2,683	\$14.85 \$13,806 \$3,010	3.5% 6.6% 12.2%
Utilities (000's)	\$2,859	\$3,033	6.1%
Projects:			
Repair & Maintenance	\$2,913	\$3,057	4.9%
Projects (R&M)	\$243	\$196	
Capital Projects	\$6,755	\$6,396	-8.9%
	\$9,911	\$9,649	-2.6%

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#### **HEADCOUNT ADDITIONS**

	2024 UNBUDGETED POSITIONS	2025 POSITIONS
FINANCE & SUPPORT	IT Technical Support Specialist Assistant to General Manager Safety Technical Specialist	Process Coordinator (Part Time) Buyer (Purchasing)
FACILITIES	Project Coordinator II Project Coordinator II	
GOLF	Lead Golf Ranger	Snack Shop Cook (Part Time) Snack Shop Cook (Part Time)
NON-GOLF	Audio/Video Tech (Part Time) SC Welcome Center Asst (Part Time)	Events Marketing Coord (Part Time)

#### **DEPARTURES BY COST CENTER (# of heads)**

	YTD THROU	JGH	
	7/31/2023	<u>7/31/2024</u>	<u>0/0</u>
GOLF	42	29	-31%
NON GOLF	47	46	-2%
FACILITIES	3	10	233%
FINANCE	1	3	200%
	93	88	-5%

#### **2025 Budget Assumptions – Medical**

#### TOTAL ENROLLEES

<b>Employee Only</b>	73	76
Employee plus One	15	24
Employee plus Family	1	7
	89	107

### 2025 Budget - RESALES

